



Broker Consulting Services



Hear what our clients are saying about Keal's Broker Consulting Services!

"We are always looking for ways to reduce costs, especially the areas in which we have more control. We can become somewhat complacent in our job processes and routines and as such are required to occasionally stop and review what we do, why we do it, and how we can do it better. Keal's Consulting Team, equipped with brokerage knowledge and understanding, did a comprehensive review of our job processes, explained the advantages of the features and functionalities built with, or in conjunction with sigXP, and made brokerage-specific recommendations that were appropriate for us. This is an invaluable process that we highly endorse."

Gord Santon

Controller

McDougall Insurance Brokers

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"Following your visit to our office, we have implemented the recommendations you made. Because of these new working processes and the different changes suggested, we did not have to hire any new employees and we even reduced the number of employees working on the billing process. We now use seven client modules when we used to work with eight before. Also, concerning the client's statements, with the new version, we can ask for the statements for a given period, which is much appreciated. As for the tool used for direct bank account reconciliation of insurers, results are excellent. We now wish that more insurance companies adopt this management process."

G rard Leblanc

President

G rard Leblanc courtier d'assurances It e