



## comXP™ Integration and Development Update

Keal continues to push forward in the direction of full integration with all major carriers. You can help make this a reality! If there is an insurer you would like to see integrated with comXP that is not presently listed, please encourage the insurer to get in touch with us.

Development is making important gains. Here are some enhancement highlights of the current comXP release; address lookup and validation using a Canada Post postal code database, new EDI management screen, identify required coverage's in packages, expanded neighbourhood selection screen and new merge fields.

We continue to hold strategy meetings with our brokers to discuss how further development can best serve your needs. If you would like to participate, please contact your Sales & Account Executive at 1-800-268-5325.

### Development Update:

- Currently operating under: comXP version 2009.03
- Next Release: 2010.01

### Integration Strategy Update:

Insurer / Third Party Vendor	Name of Insurer Web Application (portal)	Current Integration with comXP	Next Step planned by Keal	Target release date for next step	Planned future phases	Target release date for future phases
<b>Intact (formerly ING)</b>	SaversCL	Upload of small property packages including client and risk details.	Download new quotes	Q2 2011	Download renewals	Q4 2011
<b>Gore</b>	GoBroker	Upload of small property packages, including client, risk and coverage details.	Download new quotes	2011	TBD	TBD
<b>Lloyds</b>	TELUS Lineage	Bordereaux upload of small property packages. New Business, endorsement, renewal and cancellation.	TBD	TBD	TBD	TBD
<b>Lombard</b>	Lincq	Download of multiple location renewals, including coverages and schedules. Download PDF DEC page.	Download new business	Q2 2011	Download of endorsements	Q4 2011
<b>Aviva</b>	Fastrax	<i>Final Testing Phase:</i> Upload of small packages including client, risk and coverage details.	General Release	2011	Download new quote	TBD
<b>Economical</b>	Express	<i>Development on hold.</i>	Upload / download of small packages including client, risk and coverage details.	TBD	Download	TBD

### **What's so important about comXP's Integration?**

→ To be competitive, commercial brokers require complete, two-way integration with insurance companies and third party vendors for efficient workflows. This level of integration takes significant planning, developing and testing time, from all parties. Integrations are paramount to create and support workflows that allow brokers to focus on sales and customer service. This is increasingly important in a soft market.

→ comXP, commercial management system (CMS) fully integrates with our flagship broker management system, sigXP, other third party BMS applications, or acts as a stand alone. comXP's modern architecture lends itself to CSIO XML integration with insurers to create a single entry multiple entry company interface (SEMCI).

→ The integration strategy for comXP evolves daily as new insurers and vendors are added and functional specifications are enhanced. Much of the progress is determined by the insurers as they make XML integrations possible for different products, lines of business, and vendors.